Saline County, Kansas

2024 ECONOMIC CONTRIBUTION REPORT
AUGUST 2024

Overview

The Kansas Department of Agriculture's Economist creates annual economic contribution reports to estimate the impact of agriculture on the Kansas economy. The purpose of these reports is to provide information to stakeholders, policymakers, and the general public. In this report, the model analyzes the effects of agriculture on the Saline County, Kansas, economy. For the estimated current year (2024), 30 agriculture and agriculture-related sectors directly contribute $1.08 billion in output and 2,573 jobs to the Saline County, Kansas, economy. Including indirect and induced effects, agriculture and agriculture-related sectors have a total impact of $1.42 billion in output, 4,375 jobs and 12% of the total Gross Regional Product (GRP).

Estimated Economic Contribution of Agriculture.

Methodology and Glossary on final page

Results

In this model, the 30 agriculture and agriculture-related sectors have a total direct output of $1.08 billion and account for 2,573 jobs in Saline County, as shown in the following table:

Table 1: Agriculture and Agriculture-Related Sectors' Contribution to the Saline County Economy

Contribution Type	Employment	% Employment	Total Value Added	% of Gross Regional Product	Output
Direct Effect	2,573	7%	$232,150,000	7%	$1,078,033,000
Indirect Effect	1,088	3%	$106,188,000	3%	$229,932,000
Induced Effect	713	2%	$65,590,000	2%	$115,903,000
Total Effect	4,375	11%	$403,930,000	12%	$1,423,869,000

Note: Individual effects may not equal the total effect due to rounding.

The agriculture and agriculture-related sectors provide a total estimated impact of $1.42 billion in output. These sectors also support a total of 4,375 jobs, or 11% of the county's entire workforce. Another metric used to calculate the importance of sectors in the economy is their value added as a percentage of the Gross Regional Product. Total value added by the 30 agriculture and agriculture-related sectors is $404 million, or 12% of the Gross Regional Product.

Top Ten Sectors by Output

The table below shows Saline County's top ten sectors by output, including direct, indirect and induced effects. The *farm machinery and equipment manufacturing* sector is the top contributor in output to the Saline County economy, with $562 million in total output.

Table 2: Top Ten Sectors by Output, Saline County

Sector	Total Output
Farm machinery and equipment manufacturing	$561,559,000
Animal, except poultry, slaughtering	$180,658,000
Frozen specialties manufacturing	$141,492,000
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	$55,574,000
Grain farming	$39,630,000
Truck transportation	$29,089,000
Flour milling	$25,578,000
Wholesale - Machinery, equipment, and supplies	$24,195,000
Wholesale - Motor vehicle and motor vehicle parts and supplies	$17,826,000
Management of companies and enterprises	$16,071,000

Top Ten Sectors by Employment

Of the agriculture and agriculture-related sectors, *farm machinery and equipment manufacturing* supports the most jobs in the county with 831 jobs. Table 3 illustrates the top ten sectors by total employment, including direct, indirect, and induced effects in Saline County.

Table 3: Top Ten Sectors by Employment, Saline County

Sector	Total Employment
Farm machinery and equipment manufacturing	831.65
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	426.83
Frozen specialties manufacturing	347.81
Animal, except poultry, slaughtering	241.21
Support activities for agriculture and forestry	189.00
Grain farming	142.58
Landscape and horticultural services	138.01
Truck transportation	124.38
Other real estate	96.33
Wholesale - Machinery, equipment, and supplies	92.53

All Direct Agriculture Sectors

Table 4 is a summary of agriculture sectors represented with output and employment levels. These values estimate the value of output and the jobs these agriculture sectors support in the Saline County economy. Generally, this analysis includes three categories: production, manufacturing or processing, and services. Note, the model does not include ethanol production nor wholesale and retail sales of final products.

Table 4: All Direct Agriculture Sectors, Saline County

Sector	Total Output	Total Employment
Farm machinery and equipment manufacturing	$561,559,000	831.65
Animal, except poultry, slaughtering	$180,658,000	241.21
Frozen specialties manufacturing	$141,492,000	347.81
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	$55,574,000	426.83
Grain farming	$39,630,000	142.58
Flour milling	$25,578,000	20.22
Oilseed farming	$15,334,000	15.51
Landscape and horticultural services	$14,926,000	138.01
Food product machinery manufacturing	$8,431,000	26.22
Bread and bakery product, except frozen, manufacturing	$4,858,000	29.63
Veterinary services	$4,417,000	31.25
Other animal food manufacturing	$4,298,000	3.50
Wineries	$4,088,000	12.07
Support activities for agriculture and forestry	$3,754,000	189.00
Frozen cakes and other pastries manufacturing	$3,139,000	29.63
Other snack food manufacturing	$1,995,000	2.97
All other crop farming	$1,752,000	46.62
Poultry and egg production	$1,702,000	2.36
Roasted nuts and peanut butter manufacturing	$1,471,000	2.90
Commercial logging	$769,000	13.01
Meat processed from carcasses	$438,000	0.82
Rendering and meat byproduct processing	$437,000	0.89
Animal production, except cattle and poultry and eggs	$430,000	3.39
Greenhouse, nursery, and floriculture production	$396,000	2.55
Commercial hunting and trapping	$389,000	8.24
Forestry, forest products, and timber tract production	$259,000	2.79
Dairy cattle and milk production	$187,000	2.00
Vegetable and melon farming	$50,000	0.28
Fruit farming	$8,000	0.05
Tree nut farming	$1,000	0.01

Methodology

Using the economic software IMPLAN, the equilibrium displacement model calculates the estimated output and employment of all 546 different economic sectors if the current economy experiences no shocks within the agriculture and agriculture-related industries. IMPLAN sectors are based on North American Industry Classification System (NAICS) codes. The results of this model are broken down into direct, indirect and induced effects, and the IMPLAN framework avoids double counting. All agriculture and agriculture-related sectors represented in this model use the most recent IMPLAN data available (2022), adjusted for 2024 dollars. For this model, key statistics are defined as follows: total employment refers to the annual average of the sum of full and part time jobs held attributed to the 30 agricultural sectors, total gross regional product is the sum of the value added of all industries across the region, and total output is the total annual value of production for an industry or area.

Notes and Glossary

These results are based on estimated production and employment numbers, along with estimated potential sector-, industry- and economy-wide effects. Therefore, these results will differ from actual events.

Due to confidentiality policies that exist within several agencies from which IMPLAN collects their data, some sectors in some regions may not have all data available.

The model provides results in relation to the agriculture and agriculture-related sectors. These results are not equal to the total effects of all 546 sectors but rather the total effects relative to agriculture.

The following terms are used throughout this report:

- *Direct effect:* the contribution from agricultural and food products
- *Indirect effect:* the contribution from farms and agricultural businesses purchasing inputs and services from supporting industries within the region.
- *Induced effect:* the contribution from employees of farms, agricultural businesses, and supporting industries spending their wages on goods and services within the region.
- *Value added* = labor income + indirect business taxes + other property type income
- *Gross Regional Product* = final demand of households + government expenditures + capital + exports – imports – institutional sales
- *Output* = intermediate inputs + value added
- *Employment:* full-time/part-time annual average, i.e., 1 job lasting 12 months = 2 jobs lasting 6 months each = 3 jobs lasting 4 months each. A job is neither full-time nor part-time.

Contact

Agency Economist
AgEconomist@ks.gov
785-564-6726
Kansas Department of Agriculture
1320 Research Park Drive, Manhattan, Kansas 66502
agriculture.ks.gov