

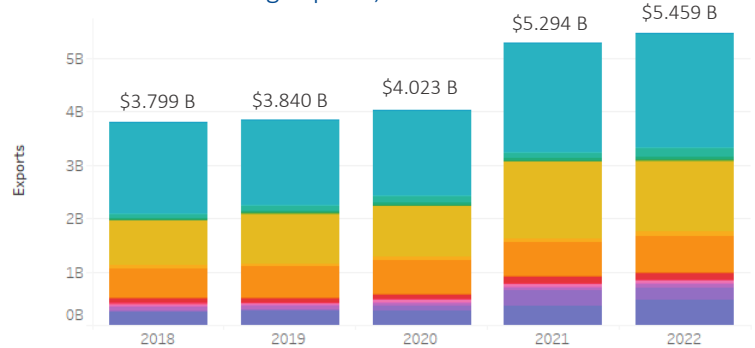
Overview

The Kansas Department of Agriculture Division of Agricultural Marketing, Advocacy and Outreach offers a variety of programs and services to assist Kansas farmers, ranchers and agribusinesses as they market their food and agricultural products and services overseas.

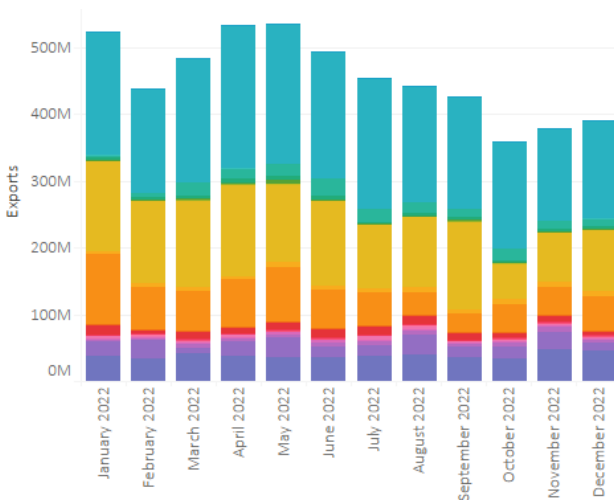
Throughout the year, the Kansas Department of Agriculture leads industry-specific trade missions and hosts foreign buying teams. KDA also maintains membership in trade associations that offer exporter education, market promotion and market entry programs to enable new and established suppliers to pursue international market opportunities and fuel long-term growth. Memberships include Food Export Association of the Midwest, U.S. Grains Council, U.S. Livestock Genetics Export, Inc., and U.S. Meat Export Federation.

In 2022, Kansas exported
\$5.459 BILLION
 in agricultural products to
95 COUNTRIES,
 39% of total Kansas exports (\$13.9 billion).

Historic Kansas Ag Exports, 2018-2022



2022 Kansas Ag Exports, by Commodity and Month



2022 Kansas Ag Exports, Top 10 Commodities

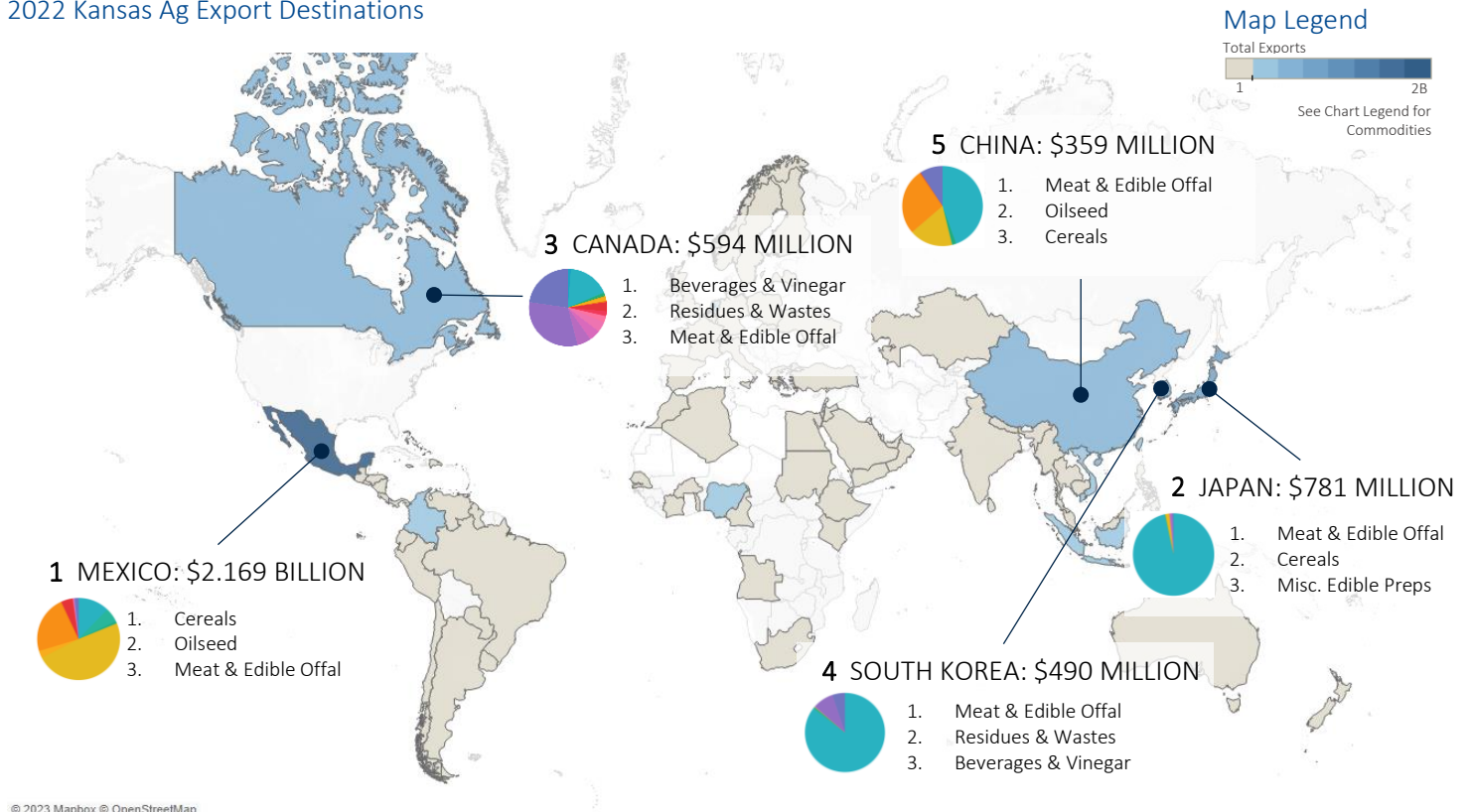
Rank	Product	2022 Exports	Percent
1	Meat, Edible Offal	\$2,121,644,000	38.86%
2	Cereals	\$1,334,717,000	24.45%
3	Oil Seed	\$683,382,000	12.52%
4	Residues, Wastes	\$463,160,000	8.48%
5	Beverages, Vinegar	\$241,679,000	4.43%
6	Dairy Products	\$175,192,000	3.21%
7	Fats, Animal, Vegetables	\$128,075,000	2.35%
8	Milling Products	\$75,071,000	1.38%
9	Misc Edible Preps	\$58,887,000	1.08%
10	Animal Products	\$52,368,000	0.96%
	Other	\$125,488,000	2.30%
	Total	\$5,459,668,000	

Chart Legend

Commodity

- 01 Live Animals
- 02 Meat and Edible Offal
- 03 Fish, Crustaceans & Aquatic Invertebrates
- 04 Dairy Products, Eggs & Honey
- 05 Animal Products
- 06 Live Trees, Plants, Bulbs, & Cut Flowers
- 07 Edible Vegetables
- 08 Edible Fruit & Nuts
- 09 Coffee, Tea, Mate & Spices
- 10 Cereals
- 11 Milling Products
- 12 Oilseeds
- 13 Lac, Gums, & Resins
- 14 Vegetable Plaiting Materials
- 15 Fats and Oils
- 16 Prep of Meat, Fish, or Crustaceans
- 17 Sugars and Sugar Confectionary
- 18 Cocoa and Cocoa Preparations
- 19 Prep Cereal, Flour, Starch or Milk
- 20 Prep Vegetables, Fruit, Nuts or Plants
- 21 Miscellaneous Edible Preparations
- 22 Beverages, Spirits and Vinegar
- 23 Residues & Wastes
- 24 Tobacco & Subs

2022 Kansas Ag Export Destinations



Top 10 Kansas Ag Export Destinations

Country	2022 Exports	Percent
Mexico	\$2,169,728,000	39.74%
Japan	\$781,205,000	14.31%
Canada	\$594,946,000	10.90%
South Korea	\$490,864,000	8.99%
China	\$395,475,000	7.24%
Taiwan	\$225,933,000	4.14%
Hong Kong	\$90,698,000	1.66%
Netherlands	\$86,278,000	1.58%
Vietnam	\$80,821,000	1.48%
Indonesia	\$79,201,000	1.45%

Source: [Euromonitor International](#)

Contact

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The mission of the KDA Agricultural Marketing, Advocacy and Outreach Team is to serve all Kansans through innovative programming and delivering solutions designed to create an environment that facilitates growth and expansion in agriculture while increasing pride in and awareness of the state's largest industry – agriculture.

agriculture.ks.gov