



Kansas Feed and Forage Sector Thursday, August 11, 2022, from 7:30 a.m. – 9:30 a.m.

Welcome Kansas Department of Agriculture

Sector Welcome Kim Nettleton, Kansas Department of Agriculture

Overview of Sector Jerry Gano, FGI / W-L Alfalfa Account Manager

KSFGC Board Member

What Has Changed Within the Industry

Jerry Gano, FGI/W-L Alfalfa Account Manager

Over the Last Year? Kim Nettleton, Kansas Department of Agriculture

Pat Barry, FGI SPS Team

Discussion All Participants

What are the Challenges Within the Industry? **Jerry Gano,** FGI/W-L Alfalfa Account Manager

Mark Lowrance, Alfalfa Producer

Dave Mitzner, FGI Plains Research Manager

Pat Barry, FGI SPS Team

Discussion All Participants

What are the Changes and Opportunities Jerry Gano, FGI/W-L Alfalfa

Within the Industry? Cate Wehkamp, Seed Lead for Nutrien Ag Solutions SW

Kansas

Jake Leal, Farm Manager, FGI Plains Research Station

Jeff Hase, Account Manager, FGI

Discussion All Participants

How Do We Work Together to Overcome

Jerry Gano, FGI

Challenges? **Dave Mitzner,** FGI

Kim Nettleton, Kansas Department of Agriculture

Cate Wehkamp, Nutrien Ag Solutions

Jake Leal, FGI Pat Barry, FGI Jeff Hase, FGI

Discussion and Poll Questions All Participants

Session Adjournment Robin Blume, Kansas Department of Agriculture