

The Kansas Department of Agriculture is devoted to the total support of agriculture in Kansas. While we must fulfill our statutory obligations, the department is dedicated to providing support and assistance to make Kansas farms, ranches and agribusinesses successful and help them grow if that is their desire. We also work each day to encourage more farms, ranches and other agriculture business to expand in or relocate to Kansas. This checklist will help guide you through various resources and requirements for opening and operating a typical Kansas farm winery. In addition to license requirements by KDA, other Kansas agencies as well as local or federal government agencies may have regulatory requirements to follow. Contact your local planning authority to ensure you follow all local business development laws, rules, regulations and guidelines. This guide is designed to make it easier for you as you work to build and operate a successful farm winery in Kansas.

✓	Department	Description	Renewal
	Office of the Secretary of State www.kssos.org	Complete the appropriate business entity filings and forms required by the Kansas Secretary of State. Call 785-296-4564 for more information.	Prior to starting
	Department of Revenue www.ksrevenue.org	Visit the Department of Revenue website to find important business tax information including liquor enforcement tax information. Call 785-368-8222 for more information.	Prior to starting
	Office of the State Fire Marshal (OSFM) firemarshal.ks.gov	OSEM may need to approve the building for Life Safety Compliance. To determine all requirements, call 785-296-3401 and ask for the Prevention Division.	Prior to starting
	U.S. Food and Drug Administration (FDA) www.fda.gov	Owners, operators or agents in charge of domestic or foreign facilities that distribute, manufacture, process, pack, or hold food for consumption, including alcoholic beverages, in the United States are required to register the facility with the FDA. Log in and create an account to register a food facility .	Prior to starting
	Department of Agriculture — Food Safety and Lodging http://agriculture.ks.gov	A Food Establishment License may be required depending upon factors related to the sale and sampling of food and wine. A Food Processing or Storage License is required if food is processed beyond what is allowed by the Alcohol Beverage Control Farm Winery License. Contact the Food Safety and Lodging Program at 785-564-6767 or kda.fsl@ks.gov for more information.	Prior to opening, April 1 renewal
	Department of Agriculture — Weights and Measures http://agriculture.ks.gov	No license is needed from Weights and Measures, but a farm winery with weighing or measuring devices must hire a licensed service company to place the devices into service and test once annually if the weighing or measuring devices are utilized for any commercial transaction. Visit the Weights and Measures website for more information, or call 785-564-6681.	Annual service
	Kansas Department of Revenue — Alcoholic Beverage Control (ABC) www.ksrevenue.org	Farm wineries should consult the Farm Winery License webpage for information and application forms or apply online . A minimum of 30% of the agricultural products used to make the wine must be grown in Kansas. Additional information specific to farm wineries can be found in the Handbook for Farm Wineries and the Activities and Applicable Taxes flow sheet. For more information, contact ABC at 785-296-7015.	Prior to opening, biannual renewal
	U.S. Department of the Treasury — Alcohol and Tobacco Tax and Trade Bureau (TTB) www.treasury.gov	Wineries should complete the Application for Basic Permit for the production or blending of wine, and the Alcohol Dealer Registration prior to application with the Kansas Department of Revenue Alcoholic Beverage Control. Consult the TTB website for more information and requirements, or to apply online .	Prior to opening, July 1 if change in business
	Department of Agriculture — Dairy and Feed Safety Program http://agriculture.ks.gov	The sale of commercial feed in Kansas requires a commercial license for each manufacturing facility located in the state. An exemption exists for distiller's wet grains consisting of more than 60% water. Review the applicable program documents here . For more information, contact the Dairy and Feed Safety Program at 785-564-6700.	Prior to the sale of feed

✓	Department	Description	Renewal
	Department of Health and Environment — Bureau of Waste Management www.kdheks.gov	Facilities producing specialized organic waste may compost or apply this material to the land. Composting facilities less than one-half acre must register with KDHE, and facilities greater than one-half acre must obtain a permit . A permit must also be obtained to apply organic waste to land. For more information, review the KDHE Solid Waste webpage, or call 785-296-2751.	Prior to composting or land application
	Department of Health and Environment — Bureau of Water, Public Water Supply and Geology & Well Technology Section www.kdheks.gov	If the facility will not utilize a municipal public water supply or rural water supply as the source of drinking water and the facility will serve 25 people or more per day, 60 or more days per year, it will be considered a public water supply subject to state/federal drinking water requirements. Contact the KDHE Public Water Supply Section at 785-296-5514. Water wells shall be constructed by Kansas-licensed water well contractors. There are special construction requirements for water wells, serving public water supplies. Contact the KDHE Geology & Well Technology Section at 785-296-5560 for more information.	Prior to construction
	Department of Health and Environment — Bureau of Water, Municipal Program Section www.kdheks.gov	If the facility will employ an on-site wastewater treatment system rather than utilize a municipal sanitary sewer for handling and disposal of sewage from the facility, contact the KDHE Municipal Program Section at 785-296-5527 for construction and permitting requirements.	Prior to construction
	Department of Health and Environment — Bureau of Environmental Remediation, Storage Tank Section www.kdheks.gov	Entities operating their own fuel tanks may be required to register with KDHE. Review information about aboveground storage tanks (AST) and underground storage tanks (UST) . Review the KDHE Storage Tank Section website for further information, or call 785-296-1678 for permitting information. The Kansas Small Business Environmental Assistance Program (SBEAP) has AST program highlights and registration requirements in addition to assistance with UST inventory control .	Prior to installing tanks, annual renewal August 1
	Department of Health and Environment — Bureau of Air www.kdheks.gov	Gasoline dispensing facilities are subject to federal air regulation. A guidance document is available to assist in determining regulator requirements. Refer to the Standard Construction Permit/Approval for Gasoline Dispensing Facilities if applicable. Contact the KDHE Bureau of Air at 785-296-1570 for additional information.	Prior to dispensing fuel

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This guide is for informational purposes only. It is not intended to be an exhaustive list of requirements for operating a Kansas agribusiness entity. Please contact the appropriate agencies or organizations for specific requirements applicable to your business.

Helpful Business Development Resources

The following listed resources are provided as a service to Kansas businesses. These resources will assist business owners in obtaining useful tools for starting a Kansas business, marketing agricultural products, and developing a skilled workforce, among others.

Kansas Department of Agriculture

<p>Agribusiness Development, Domestic & International</p> <p>http://agriculture.ks.gov</p>	<p>The agribusiness development team works to grow the Kansas agriculture industry and economy by connecting people, working through regulatory requirements, as well as navigating support and incentive options for Kansas agribusinesses. The team handles both domestic and international business-related activities. For domestic questions, contact Lynne Hinrichsen, Agribusiness Development Director, at Lynne.Hinrichsen@ks.gov or 785-250-6429. If your business has questions on importing/exporting, contact Suzanne Ryan-Numrich, International Trade Director, at Suzanne.Numrich@ks.gov or 785-564-6704.</p>
<p>From the Land of Kansas Program</p> <p>www.fromthelandofkansas.com</p>	<p><i>From the Land of Kansas</i> is a voluntary trademark program that helps promote and identify Kansas agricultural products to consumers. Register the business for membership with <i>From the Land of Kansas</i>. For more information contact Janelle Dobbins, From the Land of Kansas Specialist, at Janelle.Dobbins@ks.gov or call 785-564-6759.</p>
<p>Agricultural Workforce Development</p> <p>http://agriculture.ks.gov</p>	<p>KDA's Workforce Development can connect you with secondary and post secondary resources to find skilled employees and/or assist in developing a training program to fit your needs. For more information, contact Russell Plaschka, Ag Career & Workforce Development Specialist, at Russell.Plaschka@ks.gov or (785) 564-7466.</p>

Kansas Department of Commerce

<p>KANSASWORKS</p> <p>www.kansasworks.com</p>	<p>KANSASWORKS is a free, web-based resource connecting employers with skilled employees and training providers. Call 877-509-6757 for more information on how to utilize the KANSASWORKS services for filling your employment needs.</p>
<p>Rural Opportunity Zones</p> <p>http://kansascommerce.gov</p>	<p>The Rural Opportunity Zone program is a state program authorizing financial incentives to new full-time residents in Kansas. The two types of assistance include Kansas income tax waivers for up to five years, and/or student loan repayments up to \$15,000. For more information, please contact the Kansas Department of Commerce at 785-296-3481.</p>

Other Resources

<p>Network Kansas</p> <p>http://www.networkkansas.com/</p>	<p>Network Kansas provides a central portal that connects entrepreneurs and small business owners with the appropriate resources when they are needed most. Network Kansas works with both new and existing businesses. Call 877-521-8600 for more details.</p>
<p>Kansas Small Business Development Center (KSBDK)</p> <p>http://www.kansasbdc.net/</p>	<p>The KSBDK is a network of service centers located throughout Kansas offering business consulting to small businesses. Call 800-452-6727 for more information.</p>
<p>Kansas Business Center</p> <p>http://www.kansas.gov/businesscenter/</p>	<p>The Kansas Business Center is a resource for information, filings and personal assistance to start or maintain a Kansas business. Call 877-521-8600 for more details.</p>

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Helpful Business Development Resources

Other Resources Continued

<p>K-State Research and Extension</p> <p>www.ksre.ks.edu</p>	<p>K-State Research and Extension is a statewide network of educators sharing unbiased, research-based information and expertise on issues important to Kansas. It has established local, state, regional, national and international partnerships. It is dedicated to a safe, sustainable, competitive food and fiber system and to strong, healthy communities, families, and youth through integrated research, analysis and education. For more information, please call 785-532-5820.</p>
<p>K-State Research and Extension, Kansas Value Added Foods Lab and K-State Food Science Institute, Meat Science Facility</p>	<p>The Kansas Value Added Foods Lab offers food-related businesses, processors and entrepreneurs technical assistance and product development expertise. For the full list of services and pricing refer to the Fees and Information (Kansas only). Call 785-532-1668 for more information, or email kvaf1@ksu.edu.</p> <p>The Meat Science Facility provides meat processors and entrepreneurs an opportunity to use a state-of-the-art meat science research and teaching complex. Laboratories include the Meat Lab, the Sensory Lab, the Color Lab, the Meat Chemistry Lab, and the Post-Processing Pasteurization Lab. For more information, call 85-532-1279.</p>
<p>USDA Rural Development</p> <p>www.rd.usda.gov</p>	<p>USDA's Rural Development program offers loans, grants and loan guarantees to support services such as housing, economic development, health care, first responder services and equipment, water, electric and communications infrastructure.</p>
<p>USDA New Farmers</p> <p>newfarmers.usda.gov</p>	<p>USDA's New Farmers program assists farmers in finding resources customized to their specific type of farm. Subcategories are focused on young and beginning farmers, women in agriculture, youth and veterans.</p>

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